Wisconsin Nutrient Management Workbook for SnapPlus Users 2025-2026



Before you begin

Farmer Checklist:

- Soil Test Data- 1 sample per 5 acres, analyzed at a Wisconsin Certified Soil Test Lab within the last 4 years. Ask the lab to email you the results.
- ☐ Field maps and soil sample locations.
- ☐ Lime application records from the past 4 years.
- ☐ Manure Spreader Calibration Data (page 4)
- ☐ Farm Inventory (pages 5-13)
- ☐ Manure Application Records (page 14)
- Attended a Wisconsin DATCP approved Nutrient Management Farmer Education Training Course in the last four years. Date Attended:
- Optional- Manure Sample Nutrient Analysis Data

Questions or need additional help?

Contact:

State funding for staff resources was provide by Wisconsin Department of Agriculture, Trade, and Consumer Protection (DATCP) to develop this workbook.

Pest Management Program UNIVERSITY OF WISCONSIN-MADISON

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Nutrient Management 101 in Wisconsin

Goals for Nutrient Management Planning

- Ensure regulation and environmental policy compliance.
- Protect environmentally sensitive areas on and near farms.
- Reduce surface and ground water contamination from:
 - Phosphorus
 - Nitrogen
 - Manure
- Match fertilizer and manure use to crop need.
- Utilize and apply nutrients to the right place, using the right source, the right rate, and right place (4Rs).
- Better manage fertilizer and other input costs.
- Support farm profitability and increase yields.
- Reduce soil erosion.

Who needs a Nutrient Management Plan?

- 1. Farms offered cost-share payments for government agricultural programs that include a NM plan as a condition of the agreement (manure storage, nutrient management planning, etc.).
- 2. Farms participating in the Farmland Preservation Program/Working Lands Initiative Program.
- 3. Farms required to possess a Wisconsin Pollutant Discharge Elimination System (WPDES) permit (NR 243) due to the size of their livestock operation (often referred to as CAFOs).
- 4. Farms regulated under a local ordinance for manure storage or livestock siting.
- 5. Farms issued a Notice of Discharge (NR 243) for causing significant discharge (manure).
- 6. EPA / USDA / WDNR 303(d) Listed Waters (TMDL) Program.
- 7. Per ATCP 50, grazing systems that are stocked at greater than 1 AU/acre need to have a nutrient management plan.
- 8. Per WI NR 151, any fields or pastures receiving mechanical applications of fertility or manure need to have a nutrient management plan, though enforcement is limited.

Purpose of the Nutrient Management Plan

- 1. Guide efficient nutrient use.
- 2. Protect water resources and reduce environmental risks.
- 3. Maintain or improve soil fertility to meet crop need.
- 4. Document compliance.
- 5. Support farm profitability.
- 6. Identify environmental risks and over/under use of fertilizers and manure credits.

Who can write a Nutrient Management Plan?

- Certified Professional Crop Consultant by the National Alliance of Independent Crop Consultants (NAICE-CPC).
- Certified Crop Adviser (CCA) or Certified Professional Agronomist (CCAg) by the American Society of Agronomy (ASA), must be WI certified.
- Registered as a Soil Scientist by the Soil Science Society of America (SSSA).
- <u>Farmers and Landowners who have attended a DATCP</u> <u>approved course like this one</u>
 - <u>Can only write nutrient management plan for land they own and/or operate.</u>
 - Must attend a refresher course once every 4 years.

To use SnapPlus Version 3, you need to sign up for an account.

https://snapplus.wisc.edu/snapplus-3/ SnapPlus Version 3 Username: SnapPlus Version 3 Password:





Rules, Regulations, and Recommendations of NMP

Regulations

USDA-NRCS Nutrient Management Code 590

- The 590 nutrient management standard regulates the amount of nutrients from any source that can be applied to cropland. In addition, it contains nutrient application limitations based on land characteristics such as slope, soil type, distance to water, frozen and snow-covered ground.
- The standard provides requirements of protection for ground and surface water.
- There is a national and Wisconsin code 590 that both apply to nutrient management planning in Wisconsin.

Wisconsin Rules

Wisconsin DATCP ATCP 50

This chapter implements Wisconsin's soil and water resource management program.

Wisconsin NR 151

• This chapter establishes runoff pollution performance standards for non-agricultural facilities and transportation facilities and performance standards and prohibitions for agricultural facilities and practices to achieve water quality standards.

Wisconsin DNR 243

• This chapter implements design standards and acceptable management practices and to establish permit requirements and the basis for issuing permits to CAFOs.

Local Ordinances and Rules

• There may be local nutrient management related rules and ordinances that apply to your farm. Check with your county land conservation office.

University of Wisconsin Fertilizer Recommendations

Nutrient application rates are from the UW-Extension publication A2809 *Nutrient Application Guidelines for Field, Vegetable, and Fruit Crops in Wisconsin.*

• Provides info on how to collect soil samples, interpret soil test results, and determine nutrient application rates and nutrient credits for most crops grown in Wisconsin.





Additional Resources

- Nutrient Management Fast Facts
- SnapPlus Version 3 Quick Guide



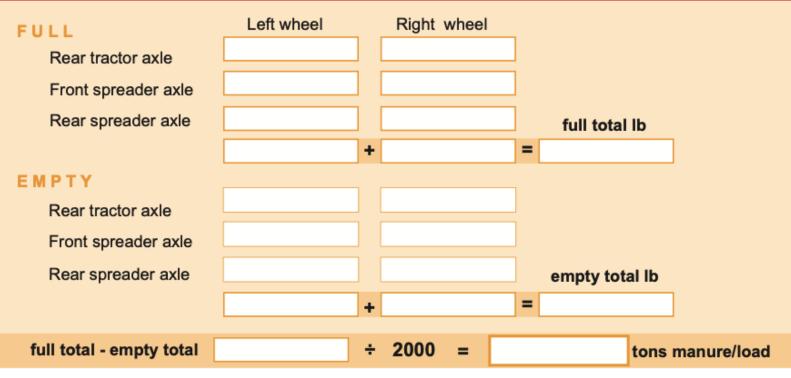


Manure Spreader Calibration

Spreader Information

Manufacturer / Manure Type / Ground Speed / PTO Speed / Spreader Settings

STEP 1. DETERMINE LOAD WEIGHT



STEP 2. DETERMINE SPREADING RATE

Method 1: Using field records, enter the number of loads applied on a known acreage.

| # of loads | # of acres | loads /acre | tons manure/load | tons / acre |
|------------|------------|-------------|------------------|-------------|
| ÷ | | x | - | |

Method 2: Estimation only. Using a measuring wheel, measure the area covered by a single load.

| ļ, | tons manure/load | _ | | ft wide | ft length | | tons / acre estimate |
|----|------------------|-------------------|---|---------|-----------|---|----------------------|
| l | | x 43,560 ft²/acre | ÷ | х | | = | |

STEP 3. DETERMINE MANURE NUTRIENT CREDITS

Multiply the nutrient content by the spreading rate to get the pounds per acre of each nutrient.

Estimated Available Manure Nutrient Content for crop use in the first year after spreading solid manure.

| tor crop use in the first | year arte | er spread | iing <u>soiic</u> | <u>ı</u> manu | re. |
|--|---------------------------|--------------------------|--------------------------|-------------------------------|------------------|
| (Manure nutrient content can vary greatly, manure analysis is encouraged.) | N more than 3 days* | N 1 hour to 3 days | N less than 1 hour | P ₂ O ₅ | K ₂ 0 |
| Animal | | | -lb/ton | | |
| (>20% dry matter) Dairy | 2 | 3 | 3 | 3 | 6 |
| (11-20% dry matter) Dairy | 2 | 2 | 3 | 3 | 5 |
| Beef | 3 | 4 | 5 | 6 | 10 |
| Swine | 7 | 9 | 12 | 10 | 8 |
| Chicken | 24 | 27 | 29 | 35 | 26 |
| | *Time to inc | orporation | | | |

| Farı | m Narr | ative: | : Brief | ly de | scribe | the s | size, s | cope | , and | produ | ıction | meth | ods u | sed c | n you | ır farı | m. | | | | |
|--------------------------|--|--------------------------------|--------------------------------|----------------|-----------------|---------------|---------|-------|----------------|--------|---------------|--------------------------|----------------------|-------|--|------------------|--|---------|--------------------|---------|--|
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| | | | | | -1- | | | | | | | | | | | | | | 11 | -1 | |
| Do | you gr | aze ar | nimal | s. | | Yes | Γ | No | | | List | man | ure st | orage | e (and | l its r | espec | ctive o | capac | ity), a | s well |
| If ye | es, is yo | our sto | ocking | g rate | more | than | 1 an | imal | per a | cre | as s | pread | ders a | nd ra | ites, i | f calil | brate | d. | | | |
| dur | ing the | grazi | ng se | ason | | | | | | | | 1 | | | | ı | | , | , | | |
| | Yes | No | | Don | ı't knc | w an | d nee | ed he | lp | | | | -1 | -1- | | | | | | | |
| det | erminiı | ng this | S. | | | | | | | | | | | | | | | | | | |
| If ye | es, are | there | any n | necha | anical | nutri | ent a | pplic | ations | S | Ве | prepa | red to | o ide | ntify f | fields | that | are: i | rrigat | ed, til | e |
| ma | de to y | our gr Yes | | land | ? | | | | | | hav | ined, e in-f pPlus | ield a | nd/or | edge | of fi | eld fil | | | - | pped, |
| cor rati | RTN Co nplete io table alculat | the ca e. e you l | alcula [.] r nitro | tion l ogen | pelow rate y | . Next | t, find | d whe | ere yo knov | ur cor | n pric | e and | nitro ound | gen p | rice p | oer po n fert | ound tilizer | inters | ect ir | the p | orice |
| Nex | t find y | | | | | | | | | | | ,, | | | | | | . 1- | | 0 | |
| | | | | | | | | | | | | Price (\$ | | | | | | | | | |
| a | | 0.45 | 3.50 | 3.75 | 4.00 | 4.25 | 4.50 | 4.75 | 5.00 | 5.25 | 5.50 | 5.75 | 6.00 | 6.25 | 6.50 | 6.75 | 7.00 | 7.25 | 7.50 | | 8.00 |
| abl | , 2000 | 0.50 | | | | | , | | | | | | | | | ᆫ | | | $\ \ {}^{\square}$ | 0.05 | |
| 0 T | N) llizer)] / | 0.55 0.60 | | | | | | | 1 | | | | | | $oldsymbol{ol}}}}}}}}}}}}}}}}$ | | | | | | |
| ati | Nitrogen Price (\$/ton N) ilizer N x (100 / % N in fertilize | 0.65 | | | | | | | _ | | | | | 0.1 | 0 |) | | | | | |
| ë R | Price | 0.70 0.75 | | | | | | | | 0.15 | $\overline{}$ | | | 1 | | | | | | | |
| Zic | rogen Nx(10 | 0.80 | | | | | | | | 0.15 | | | | | | | | | | | |
| ב | Nit ertilizer | 0.85 | | | | $\overline{}$ | | | L | | | | | | | | | 1 | | | |
| N:Corn Price Ratio Table | Nitrogen Price (\$/ton N) [\$/tonfertilizer N x (100 / % N in fertilizer)] / 2000 | 0.90 0.95 | | | 0.20 | | | | | | 1 | | | | | | | | | | |
| Ë | _ | 1.00 | | | | | | | | | | | | | | | | | | | |

Circle your MRTN price ratio: 0.20 0.15 0.10 0.05

List the number of animals you have (by size). If manure is collected both as a solid and liquid, note the % in the respective boxes. If animals are pastured during the grazing season, list the % of their manure that is collected for mechanical spreading.

| • | Animal type | Size (pounds) | Milk per day (pounds) | Manure | | % manure collected |
|--------------|-------------|---------------|-----------------------|--------|---------|-----------------------|
| | | | | Solid | Liquid | |
| Dairy Heifer | ifer | 1000 | 0 | × | | 001 |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| Beef | | | Poultry Horse | Otl | Other S | Swine |

What fertilizers do you currently use? List custom fertilizers on the next page.

| Check if Used | Fertilizer | %N | %P ₂ O ₅ | %K ₂ O | %S | Liquid? |
|------------------|-------------------------------|----|--------------------------------|-------------------|----|---------|
| | 28% UAN | 28 | 0 | 0 | 0 | Yes |
| | 32% UAN | 32 | 0 | 0 | 0 | Yes |
| | Ammonium nitrate | 34 | 0 | 0 | 0 | |
| | Ammonium polyphosphate | 15 | 62 | 0 | 0 | |
| | Ammonium polyphosphate liquid | 10 | 34 | 0 | 0 | Yes |
| | Ammonium sulfate (AMS) | 21 | 0 | 0 | 24 | |
| | Ammonium thiosulfate (ATS) | 12 | 0 | 0 | 26 | Yes |
| | Anhydrous ammonia | 82 | 0 | 0 | 0 | |
| | Calcium nitrate (CN) | 15 | 0 | 0 | 0 | |
| | Calcium sulfate (Gypsum) | 0 | 0 | 0 | 14 | |
| | Diammonium phosphate (DAP) | 18 | 46 | 0 | 0 | |
| | Liquid 4-10-10 | 4 | 10 | 10 | 0 | Yes |
| | Liquid 6-24-6 | 6 | 24 | 6 | 0 | Yes |
| | Liquid 7-21-7 | 7 | 21 | 7 | 0 | Yes |
| | Liquid 9-18-9 | 9 | 18 | 9 | 0 | Yes |
| | Monoammonium phosphate (MAP) | 11 | 52 | 0 | 0 | |
| | Potash (Potassium chloride) | 0 | 0 | 61 | 0 | |
| | Potassium nitrate | 13 | 0 | 44 | 0 | |
| | Potassium sulfate | 0 | 0 | 50 | 18 | |
| | Potassium-magnesium sulfate | 0 | 0 | 22 | 22 | |
| | Tripple superphosphate (TSP) | 0 | 46 | 0 | 0 | |
| | Urea | 46 | 0 | 0 | 0 | |
| | Urea- poly coated | 44 | 0 | 0 | 0 | |

List any custom fertilizers here.

| Fertilizer | %N | %P2O5 | %K2O | %S | Liquid? |
|------------------|----|-------|------|----|---------|
| Example: Starter | 5 | 5 | 5 | 2 | Yes |
| | | | | | |
| | | | | | |
| | | | | | |

What are your fertilizer and manure applications by crop?

| Crop | Fertilizer or Manure | Rate | Application Timing | Application Method |
|--------------------------|-------------------------|---------|-----------------------|-----------------------|
| Example: Corn program | Beef Manure | 10 Ton | Fall | Surface |
| | Urea | 100 lb. | Spring | Surface |
| | Starter | 15 lb | Spring | Sub-surface |
| | Urea | 100 lb. | Summer | Surface |
| | | | | |
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| Check if this crop is grown on your | | Average Crop |
|-------------------------------------|---|--------------|
| arm | Crop | Yield |
| | CRP | |
| | Cucumber | |
| | Diversified vegetables - 1 crop in yr | |
| | Diversified vegetables - 2 crops in yr | |
| | Dry Beans | |
| | Flax | |
| | Fruit orchard | |
| | Ginseng established | |
| | Ginseng harvest year | |
| | Ginseng planting | |
| | Grass hay | |
| | Grass hay late seed | |
| | Grass hay seeding | |
| | Grasslands permanent not harvested | |
| | Hemp CBD | |
| | Hemp fiber | |
| | Hemp grain | |
| | Horseradish | |
| | Idle land | |
| | Lima bean | |
| | Melon | |
| | Millet | |
| | Mint established | |
| | Mint seeding | |
| | Oat-Pea forage | |
| | Oat-Pea forage with Alfalfa seeding | |
| | Oat-Pea forage with Alfalfa-Grass seeding | |
| | Oat-Pea forage with Red Clover seeding | |
| | Oatlage with Alfalfa seeding | |
| | Oatlage with Alfalfa-Grass Seeding | |
| | Oatlage with Red Clover seeding | |
| | Oats | |
| | Oats grain and straw | |
| | Oats to underseeded legume Cover crop | |
| | Onion | |
| | Pasture - dry lot or exercise area | |
| | Pasture grass | |
| | Pasture grass - hay cut | |
| | Pasture grass seeding | |
| | Pasture grass seeding - hay cut | |
| | Pasture grass-legume | |
| | Pasture grass-legume - hay cut | |
| | Pasture grass-legume seeding | |
| | Pasture grass-legume seeding - hay cut | |
| | Pasture legume more than 30% | |

| Check if this crop is grown on your | | Average Crop |
|-------------------------------------|--|--------------|
| arm | Стор | Yield |
| | Pasture legume more than 30% - hay cut | |
| | Pasture legume more than 30% seeding | |
| | Pasture legume more than 30% seeding - hay cut | |
| | Pasture unimproved | |
| | Pasture unimproved - hay cut | |
| | Pea field | |
| | Peas | |
| | Pepper | |
| | Potato early harvest | |
| | Potato late harvest | |
| | Prevent plant | |
| | Prevent plant - no spring tillage | |
| | Pumpkin | |
| | Raspberry | |
| | Raspberry establishment | |
| | Red Clover | |
| | Red Clover fall killed | |
| | Red Clover grassy - yr 3 on | |
| | Red Clover seeding | |
| | Reed canary grass | |
| | Rye winter grain | |
| | Rye winter grain and straw | |
| | Rye winter grain to interseeded red clover Cover crop | |
| | Rye winter silage | |
| | Ryegrass annual | |
| | Small grain and legume silage | |
| | Small grain and legume silage with Alfalfa seeding | |
| | Small grain nurse crop to pasture grass seeding | |
| | Small grain nurse crop to pasture grass seeding - hay cut | |
| | Small grain nurse crop to pasture grass-legume seeding | |
| | Small grain nurse crop to pasture grass-legume seeding - hay cut | |
| | Small grain nurse crop to pasture legume more than 30% seeding | |
| | Small grain nurse crop to pasture legume more than 30% seeding - hay cut | |
| | Small grain silage annual | |
| | Small grain silage with Alfalfa seeding | |
| | Snap Beans | |
| | Sod established | |
| | Sod harvest year | |
| | Sod seeding | |
| | Sorghum forage | |
| | Sorghum grain | |
| | Sorghum-sudan forage | |

| Check if this crop i | s | |
|----------------------|---|--------------|
| grown on your | | Average Crop |
| farm | Crop | Yield |
| | Soybeans: forage | |
| | Soybeans: 7-10 inch row | |
| | Soybeans: 15-20 inch row | |
| | Soybeans 30-36 inch row | |
| | Soybeans grain and straw 15-20 inch row | |
| | Soybeans grain and straw 30-36 inch row | |
| | Soybeans grain and straw 7-10 inch row | |
| | Soybeans to aerial seeded rye Cover crop | |
| | Spinach | |
| | Squash | |
| | Strawberry | |
| | Strawberry planting | |
| | Sunflower | |
| | Sweet Corn | |
| | Switchgrass | |
| | Switchgrass seeding | |
| | Tobacco | |
| | Tomato | |
| | Trefoil - birdsfoot | |
| | Trefoil - birdsfoot seeding | |
| | Triticale winter grain | |
| | Triticale winter grain and straw | |
| | Triticale winter silage | |
| | Wheat spring grain | |
| | Wheat spring grain and straw | |
| | Wheat spring grain to interseeded legume Cover crop | |
| | Wheat winter grain | |
| | Wheat winter grain and straw | |
| | Wheat winter grain to interseeded red clover Cover crop | |
| | Wheat winter silage | |

Follow this example to complete the next two pages on crop rotation.

A SnapPlus crop year begins immediately after crop harvest and ends with crop harvest. Example: Once soybean harvest is complete in the fall, any tillage done and fertilizer and/or manure applied is allocated to next years corn crop.

SnapPlus Version 3 will also require you to identify crop planting season. Options include Established (perennial crops), April-May, June, Mid-Summer, Late Summer-Fall allowing for cover crops, late season forages, etc. to be correctly identified in the crop rotation.

Include application rate and timing for fertilizer and manure applications.

More info? Pages 18-23 in the SnapPlus Version 3 guide.

| | Field(s) | 1,5,7,8,9 | Home, south farm | Buckey's | | | |
|-----------------|------------|---------------------|---------------------------------------|--|--|--|--|
| Year 1 Rotation | Crop | Alfalfa seeding | corn | Corn silage | | | |
| | Tillage | Field cultivation | No-till | Fall chisel plow, spring cultivation | | | |
| | Manure | 10 tons beef manure | 10,000 spring gallons dairy manure | 10,000 gallons spring dairy manure | | | |
| | Fertilizer | 100 lb. potash | Corn program | Starter fertilizer | | | |
| Year 2 Rotation | Crop | alfalfa | Soybean | Corn silage | | | |
| | Tillage | none | Fall chisel plow, spring cultivation | Fall chisel plow, sprin cultivation | | | |
| | Manure | none | none | 10,000 gallons spring dairy manure | | | |
| | Fertilizer | 250 lb. potash | soybean program | Starter fertilizer | | | |
| Year 3 Rotation | Crop | alfalfa | corn | Corn silage | | | |
| | Tillage | none | No-till | Fall chisel plow, sprin | | | |
| | Manure | none | 15,000 gallons dairy manure | 10,000 gallons spring dairy manure | | | |
| | Fertilizer | 250 lb. potash | Corn program | Starter fertilizer | | | |
| Year 4 Rotation | Crop | alfalfa | Soybean | Corn silage | | | |
| | Tillage | none | Fall chisel plow, spring cultivation | Fall chisel plow, sprin cultivation | | | |
| | Manure | none | none | 10,000 gallons spring dairy manure | | | |
| | Fertilizer | 250 lb. potash | soybean program | Starter fertilizer | | | |

Field Inventory

List the field or groups of fields and what happens on them during each year in the rotation. Note if any fields are farmed on-contour, have contour buffer strips, are irrigated or tile drained, and/or have filter strips. Use multiple sheets if needed.

| Crop Rotation | Field(s) | |
|----------------------|------------|--|
| Year 1 Rotation | Crop | |
| | Tillage | |
| | Manure | |
| | Fertilizer | |
| Year 2 Rotation | Crop | |
| | Tillage | |
| | Manure | |
| | Fertilizer | |
| Year 3 Rotation | Crop | |
| | Tillage | |
| | Manure | |
| | Fertilizer | |
| Year 4 Rotation | Crop | |
| | Tillage | |
| | Manure | |
| | Fertilizer | |

Field Inventory

List the field or groups of fields and what happens on them during each year in the rotation. Note if any fields are farmed on-contour, have contour buffer strips, are irrigated or tile drained, and/or have filter strips. Use multiple sheets if needed.

| Crop Rotation | Fields(s) | |
|----------------------|------------|--|
| Year 5 Rotation | Crop | |
| | Tillage | |
| | Manure | |
| | Fertilizer | |
| Year 6 Rotation | Crop | |
| | Tillage | |
| | Manure | |
| | Fertilizer | |
| Year 7 Rotation | Crop | |
| | Tillage | |
| | Manure | |
| | Fertilizer | |
| Year 8 Rotation | Crop | |
| | Tillage | |
| | Manure | |
| | Fertilizer | |

Manure Application Record

Use multiple sheets if needed.

| | | | | ı — | | | | | | |
|----------------------------|---|--------------------|--|-----|--|--|--|--|--|---|
| Driver | | Buckey | | | | | | | | |
| Notes | | e/u | | | | | | | | i |
| Soil | dry, wet, frozen, snow covered | Dry | | | | | | | | |
| Total amount applied | gallons or tons | 252,000 gallons | | | | | | | | |
| # loads | | 42 | | | | | | | | |
| Load Volume | gallons or tons | Gallons | | | | | | | | |
| Application Date | | 11/15/2025 | | | | | | | | |
| Application Rate | gallons or tons per acre | 10,000 gal. | | | | | | | | |
| Acres Applied | | 25 | | | | | | | | |
| Whole Field? | yes or No | Yes | | | | | | | | |
| Application Method | Surface, incorporate, inject | Surface | | | | | | | | |
| Manaure Source | | Home pit | | | | | | | | |
| Field Name | | Example: A | | | | | | | | |

Reduce Manure Runoff Risk

- Check the Manure Runoff Risk Advisory Forecast prior to making any manure applications.
- When the Map is Red Do Not Spread Manure





https://runoffriskadvisory.wi.gov