



Hay Market Demand and Price Report for the Upper Midwest For March 22, 2021

Data Compiled by [Richard Halopka](mailto:richard.halopka@wisc.edu) Senior Outreach Specialist
richard.halopka@wisc.edu

UW-Madison Division of Extension Clark County
Crops & Soils Educator

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted by or before Tuesday. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

The hay market is steady with signs of weakness in lower quality alfalfa hay. There appears to be some downward pressure from buyers as there is a wide range in hay prices this week. If you need forage or have forage to sell or straw, connect to the Farmer-to-Farmer webpage at <http://farmertofarmer.uwex.edu/>. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$257.00	\$210.00	\$300.00
	Large Square	\$197.00	\$85.00	\$285.00
	Large Round	\$138.00	\$80.00	\$175.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$166.00	\$130.00	\$224.00
	Large Square	\$154.00	\$75.00	\$230.00
	Large Round	\$128.00	\$60.00	\$190.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$122.00	\$75.00	\$175.00
	Large Round	\$90.00	\$50.00	\$120.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$105.00	\$60.00	\$140.00
	Large Round	\$77.00	\$45.00	\$120.00



Straw prices are for oat, barley, or wheat straw. Straw prices remain steady. Small square bales averaged \$3.80 a bale (range of \$2.00 to \$6.00). Large square bale straw averaged \$31.00 per bale (a range of \$20.00 to \$63.00). Large round bale straw averaged \$35.00 per bale (a range of \$15.00 - \$65.00).

In Nebraska, hay sales were steady with moderate demand. Buyer contacts were good with some shipping difficulties. Some farmers are holding hay inventory because of concern of a drought. *In Iowa*, supply is good, demand is steady, and prices are steady.

In South Dakota, alfalfa hay prices are a little weaker. There was a lighter supply of hay this week at the auctions.

In Missouri, prices are steady and demand is moderate, supply is moderate. Wet weather has slowed hay movement.

In Southwest Minnesota, prices were steady with a supply of lower quality hay at the market. *In Kansas*, market prices were steady for all classes of hay. Demand remains strong for dairy quality alfalfa.

In Wisconsin, prices are steady for dairy quality hay. Lower quality or higher moisture hay is being discounted.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Tuesday, April 13, 2021.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/what1snew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer-to-Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

2014 Board of Regents of the University of Wisconsin System, doing business as the Division of Cooperative Extension of the University of Wisconsin-Extension