



Hay Market Demand and Price Report for the Upper Midwest For January 25, 2021

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted by or before Tuesday. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Hay market was steady this week. Overall there is demand for dairy quality alfalfa hay. Other classes of hay were priced on the local market demand. Lack of snow has reduced sales in some markets. If you need forage or have forage to sell or straw, connect to the Farmer-to-Farmer webpage at <http://farmertofarmer.uwex.edu/>. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$245.00	\$160.00	\$320.00
	Large Square	\$217.00	\$120.00	\$325.00
	Large Round	\$150.00	\$75.00	\$175.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$188.00	\$160.00	\$234.00
	Large Square	\$162.00	\$80.00	\$230.00
	Large Round	\$120.00	\$50.00	\$180.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Sales Reported		
	Large Square	\$134.00	75.00	\$170.00
	Large Round	\$109.00	\$50.00	\$155.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Sales Reported		
	Large Square	\$111.00	\$55.00	\$150.00
	Large Round	\$80.00	\$40.00	\$120.00



Straw prices are for oat, barley, or wheat straw. Straw prices remain steady with limited supply at the market. Small square bales averaged \$4.95 a bale (range of \$3.00 to \$6.00). Large square bale straw averaged \$42.00 per bale (a range of \$20.00 to \$70.00). Large round bale straw averaged \$36.00 per bale (a range of \$30.00 - \$45.00).

In Nebraska, hay sales were steady with good to moderate demand. Lack of snow in areas is reducing the need for cattlemen to supplement hay as cattle graze on stockpiled forage or stalks. *In Iowa*, supply is good, demand is steady, and prices are steady.

In South Dakota, alfalfa hay is fully steady. Demand was moderate with mild conditions and little snow. Greatest demand is dairy quality hay moving out of state.

In Missouri, hay movement is light to moderate. Prices remain steady. Lack of snow and cold weather is reducing demand for hay.

In Southwest Minnesota, prices were steady with a supply of lower quality hay at the market. *In Kansas*, alfalfa hay market prices are steady to strong with demand increasing this week. Grass hay demand was steady.

In Wisconsin, prices are steady too strong for dairy quality hay.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Tuesday, February 9, 2021.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/what1snew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer-to-Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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