



Hay Market Demand and Price Report for the Upper Midwest For December 14, 2020

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted by or before Tuesday. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

The hay market has a very good supply of hay for the first week of December. Nice weather in the Midwest may be limiting hay demand in some areas. Dairy quality hay is in demand and prices are steady. Lower quality hay prices are slipping as winter begins. If you need forage or have forage to sell or straw, connect to the Farmer-to-Farmer webpage at <http://farmertofarmer.uwex.edu/>. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$249.00	\$170.00	\$320.00
	Large Square	\$200.00	\$95.00	\$325.00
	Large Round	\$146.00	\$75.00	\$200.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$204.00	\$135.00	\$240.00
	Large Square	\$149.00	\$85.00	\$220.00
	Large Round	\$131.00	\$85.00	\$175.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$121.00	\$85.00	\$175.00
	Large Round	\$101.00	\$85.00	\$125.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Sales Reported		
	Large Square	\$88.00	\$65.00	\$95.00
	Large Round	\$79.00	\$50.00	\$100.00



Straw prices are for oat, barley, or wheat straw. Straw prices are steady with some pressure downward. Quality has a great impact on straw prices. Small square bales averaged \$4.39 a bale (range of \$3.00 to \$6.00). Large square bale straw averaged \$40.00 per bale (a range of \$20.00 to \$73.00). Large round bale straw averaged \$40.00 per bale (a range of \$20.00 - \$58.00).

In Nebraska, alfalfa hay sold steady with upward movement on prices. Moderate to improving demand in local market with dry conditions as cattlemen are concerned. *In Iowa*, supply is strong, demand is lighter, and prices were mostly steady.

In South Dakota, alfalfa hay was steady to stronger with dairy quality carrying the market. Grass hay market is weaker.

In Missouri, dry weather is spiking interest in hay slowly increasing hay demand. Hay supply and demand is moderate, with steady prices.

In Southwest Minnesota, prices were steady with a limited supply of quality hay at the market. *In Kansas*, hay market prices are steady with stronger prices for grinding hay. Low supplies of hay at auction are moving prices stronger. Many are concerned as a number of farmers are isolating because of Covid.

In Wisconsin, prices are steady with strong demand for dairy quality large square bales. There is less demand for lower quality round bales.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Tuesday, December 29, 2020. Have a safe holiday season.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer-to-Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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