



Hay Market Demand and Price Report for the Upper Midwest For October 12, 2020

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted by or before Tuesday. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Fall harvest season has many farmers busy with other tasks. The hay market is steady with some weakness present in the market. Markets are fairly steady with dairy quality hay in demand. Lower quality hay does have some weakness in markets. If you need forage or have forage to sell or straw, connect to the Farmer-to-Farmer webpage at <http://farmertofarmer.uwex.edu/>. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$255.00	\$190.00	\$300.00
	Large Square	\$198.00	\$150.00	\$295.00
	Large Round	\$153.00	\$117.00	\$178.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$188.00	\$160.00	\$224.00
	Large Square	\$144.00	\$110.00	\$225.00
	Large Round	\$128.00	\$87.00	\$165.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Sales Reported		
	Large Square	\$122.00	\$100.00	\$160.00
	Large Round	\$108.00	\$80.00	\$150.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Sales Reported		
	Large Square	\$86.00	\$80.00	\$90.00
	Large Round	\$87.00	\$45.00	\$120.00



Straw prices are for oat, barley, or wheat straw. Straw prices were steady to weaker at the auctions with reports of soybean residue and corn stalks coming off the field. Quality has a great impact on straw prices. Small square bales averaged \$4.00 a bale (range of \$3.50 to \$6.00). Large square bale straw averaged \$43.00 per bale (a range of \$23.00 to \$70.00). Large round bale straw averaged \$33.00 per bale (a range of \$20.00 - \$45.00).

In Nebraska, alfalfa hay sold steady, demand remains good, backgrounders and feedlots are beginning to buy hay as cattle are coming off pasture into feedlots. *In Iowa*, prices on all types of hay were mostly steady.

In South Dakota, limited reported trades this week. Alfalfa hay prices are steady this week with demand for dairy quality hay. Some high quality fourth cut hay is being made with limited yields.

In Missouri, hay movement remains limited. Demand is light with heavy supplies in the state along with steady prices.

In Southwest Minnesota, prices were steady with a limited supply of quality hay at the market. *In Kansas*, hay market trade is slow, but comments of some interest this week. Farmers are very busy with fall harvest in the state.

In Wisconsin, prices are steady with limited supply of top quality hay. Straw is in demand and corn stalks are coming to market off the fields.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Tuesday, October 27, 2020.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer-to-Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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