



Hay Market Demand and Price Report for the Upper Midwest For March 9, 2020

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Hay prices remain steady with a strong demand for top quality dairy hay. The Wisconsin hay market has a strong demand for dairy quality hay and prices to match. Lower quality hay is heavily discounted. If you need forage or have forage to sell, connect to the Farmer-to-Farmer webpage at <http://farmertofarmer.uwex.edu/>. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$255.00	\$224.00	\$288.00
	Large Square	\$234.00	\$160.00	\$330.00
	Large Round	\$174.00	\$105.00	\$210.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$192.00	\$160.00	\$224.00
	Large Square	\$167.00	\$110.00	\$320.00
	Large Round	\$141.00	\$65.00	\$205.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Sale Results		
	Large Square	\$137.00	\$90.00	\$275.00
	Large Round	\$106.00	\$55.00	\$180.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	\$110.00	\$110.00	\$110.00
	Large Square	\$93.00	\$50.00	\$150.00
	Large Round	\$86.00	\$40.00	\$165.00



Straw prices are for oat, barley, or wheat straw. Straw prices were stronger this week. Small square bales averaged \$3.60 a bale (range of \$1.00 to \$6.00). Large square bale straw averaged \$51.00 per bale (a range of \$26.00 to \$70.00). Large round bale straw averaged \$56.00 per bale (a range of \$35.00 - \$70.00).

In Nebraska, hay prices sold steady to \$5.00 lower. Demand remains good for large square bales of alfalfa that can move out of state. Grass hay has a light demand. ***In Iowa***, hay prices for dairy quality hay are steady to firm. Lower quality hay was discounted.

In South Dakota, Lower undertones this week on all classes and quality of hay. Moderate demand for hay. Very little dairy quality hay available and good supply of lower quality is pressuring market lower as cattle producers look to lower their input cost.

In Missouri, hay movement is slow. Supply is moderate, demand is light, and prices remain steady. Some farmers are spreading fertilizer on hay fields already.

In Southwest Minnesota, prices were steady, with a limited supply of hay at the market. ***In Kansas***, hay trade is slow to moderate. Alfalfa prices remain steady. Reports are of a third week of slow hay movement.

In Wisconsin, prices remain strong for top quality hay with a good demand for all types of hay at the local markets. Forage inventories are low across the state and there is a supply of lower quality hay. Hay that has been stored outside unprotected was discounted.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Tuesday, March 24, 2020.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may or may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer-to-Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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