



## Hay Market Demand and Price Report for the Upper Midwest For February 24, 2020

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*All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.*

*The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.*

*The past several months of hay reports are archived and you may view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.*

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

### Demand and Sales Comments

Hay prices remain steady with a strong demand for top quality dairy hay. Wisconsin markets have a strong demand for dairy quality hay with supporting prices to match. Lower quality hay is heavily discounted in some markets. If you need forage or have forage to sell, connect to the Farmer-to-Farmer webpage at <http://farmertofarmer.uwex.edu/>. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

### Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$256.00	\$220.00	\$300.00
	Large Square	\$231.00	\$100.00	\$345.00
	Large Round	\$171.00	\$115.00	\$200.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$211.00	\$160.00	\$230.00
	Large Square	\$182.00	\$120.00	\$320.00
	Large Round	\$148.00	\$110.00	\$205.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$140.00	\$140.00	\$140.00
	Large Square	\$145.00	\$90.00	\$275.00
	Large Round	\$115.00	\$80.00	\$175.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	\$115.00	\$115.00	\$115.00
	Large Square	\$124.00	\$60.00	\$150.00
	Large Round	\$96.00	\$40.00	\$170.00



**Straw prices** are for oat, barley, or wheat straw. Straw prices were steady with a weaker trend this week. Small square bales averaged \$4.00 a bale (range of \$1.00 to \$6.00). Large square bale straw averaged \$49.00 per bale (a range of \$26.00 to \$75.00). Large round bale straw averaged \$47.00 per bale (a range of \$25.00 - \$75.00).

***In Nebraska***, hay prices sold unevenly steady to weak. Demand was sporadic across the state. Best demand is for hay leaving the state. There is concern as some hay is stored in wet areas and may not be moved once frost leaves the ground. ***In Iowa***, hay prices for dairy quality hay are steady to firm.

***In South Dakota***, alfalfa prices are steady to weak. There is a very good demand for high quality dairy hay with moderate demand for lower testing hay. Hay buyers are more price conscious compared to earlier in the season and there is a supply of hay moving across the state.

***In Missouri***, hay movement is slow. Supply is moderate, demand is light to moderate, and prices are steady. Many have mud in hay yards which is limiting hay movement.

***In Southwest Minnesota***, prices were steady, with a limited supply of hay at the market. ***In Kansas***, hay trade is slow to moderate. Alfalfa prices remain steady. Most of the hay movement is on previously contracted hay.

***In Wisconsin***, prices remain strong for top quality hay with a good demand for all types of hay at the local markets.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Tuesday, March 10, 2020.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may or may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at [http://livestock.equitycoop.com/market\\_reports/](http://livestock.equitycoop.com/market_reports/). Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>.

Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

**The Farmer-to-Farmer website** is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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