



Hay Market Demand and Price Report for the Upper Midwest For January 27, 2020

Data Compiled by [Richard Halopka](#) Senior Outreach Specialist
Clark County Extension
Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

All hay stored on United States farms as of December 1, 2019 totaled 84.5 million tons, up 7 percent from the previous December. Disappearance from May 1, 2019 - December 1, 2019 totaled 59.3 million tons, compared with 59.9 million tons for the same period a year earlier. Prices remain steady in this report. If you need forage or have forage for sell connect to the Farmer-to-Farmer webpage at <http://farmertofarmer.uwex.edu/>. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$250.00	\$200.00	\$300.00
	Large Square	\$239.00	\$160.00	\$315.00
	Large Round	\$190.00	\$100.00	\$280.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$192.00	\$160.00	\$224.00
	Large Square	\$191.00	\$120.00	\$270.00
	Large Round	\$144.00	\$85.00	\$185.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square		No Reported Sales	
	Large Square	\$159.00	\$90.00	\$225.00
	Large Round	\$130.00	\$90.00	\$220.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square		No Reported Sales	
	Large Square	\$119.00	\$100.00	\$150.00
	Large Round	\$97.00	\$50.00	\$130.00



Straw prices are for oat, barley, or wheat straw. Straw prices were steady and there is a demand for straw. Small square bales averaged \$5.00 a bale (range of \$2.00 to \$6.00). Large square bale straw averaged \$63.00 per bale (a range of \$31.00 to \$92.00). Large round bale straw averaged \$52.00 per bale (a range of \$31.00 - \$90.00).

In Nebraska, hay sold steady, demand is light for baled hay with good demand for alfalfa pellets. ***In Iowa***, hay prices are steady to firm.

In South Dakota, prices are firm with good demand for all types and quality of hay and straw. Demand is greatest for high quality hay. A large supply of lower quality hay is available.

In Missouri, supply of hay is moderate to heavy, demand is light to moderate, and prices are steady. Ice and snow increased feeding needs in the state this week.

In Southwest Minnesota, prices were steady, with a limited supply of hay at the market. ***In Kansas***, hay trade is slow and demand is slow. Prices remain steady.

In Wisconsin, All hay stored on Wisconsin farms as of December 1, 2019, is estimated at 1.77 million tons, an increase of 1 percent from December 1, 2018, according to the latest USDA, National Agricultural Statistics Service. Prices remain strong for top quality hay.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Tuesday, February 11, 2020.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may or may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer-to-Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

2014 Board of Regents of the University of Wisconsin System, doing business as the Division of Cooperative Extension of the University of Wisconsin-Extension