

Hay Market Demand and Price Report for the Upper Midwest For December 9, 2019

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to http://fyi.uwex.edu/forage/ on the Team Forage web site and click on the past hay reports section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for "as fed" alfalfa hay.

Demand and Sales Comments

Hay prices continue to be on a steady to strong trend. There is demand for high quality hay with a limited supply. Lower quality discounts are greater than in past depending on condition and moisture of hay. If you are in need of forage or have forage for sell connect to the Farmer-to-Farmer webpage at http://farmertofarmer.uwex.edu/. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$254.00	\$210.00	\$340.00
	Large Square	\$243.00	\$160.00	\$310.00
	Large Round	\$175.00	\$170.00	\$230.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$192.00	\$160.00	\$224.00
	Large Square	\$195.00	\$120.00	\$300.00
	Large Round	\$155.00	\$90.00	\$270.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Sales Reported		
	Large Square	\$156.00	\$75.00	\$250.00
	Large Round	\$143.00	\$110.00	\$180.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$118.00	\$65.00	\$140.00
	Large Round	\$95.00	\$40.00	\$180.00



Straw prices are for oat, barley, or wheat straw. Prices were steady for straw. Small square bales averaged \$4.83 a bale (range of \$3.00 to \$6.00). Large square bale straw averaged \$64.00 per bale (a range of \$35.00 to \$95.00). Large round bale straw averaged \$55.00 per bale (a range of \$27.00 - \$70.00).

In Nebraska, hay sold steady, demand was moderate. With snow and melting snow in the state people are calling on hay supply, but many are on the fence if to buy. *In Iowa*, quality hay is selling for top prices. Lower quality hay is discounted.

In South Dakota, prices are steady on alfalfa hay with good demand for quality hay. Other hay types speaking grass hay or mixed grass/legume has less demand.

In Missouri, good hay supply in the state. Hay demand is light; prices are steady. A good supply of fair quality hay, while top quality hay is a bit harder to find.

In Southwest Minnesota, prices were steady, with a slow to moderate demand. *In Kansas*, hay trade is slow. Prices remain steady with slow to moderate demand.

In Wisconsin, prices remain strong for top quality hay. Quality hay supplies remain tight with a good supply of lower quality hay. Very busy week at the auction.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, December 23, 2019, yes, that is Christmas week.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may or may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices. The Reynolds Feed & Supply, LLC of Dodgeville is at http://www.reynoldslivestock.com/what1snew/. The Tim Slack Auction and Realty, LLC of Fennimore is at http://www.timslackauctionrealty.com/market%20report.html.

The Dyersville Sales Company of Dyersville, Iowa is at http://dyersvillesales.com/hay-auction/hay-auction-results/. Fort Atkinson auction is at http://www.fortatkinsonhay.com/

The Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at http://farmertofarmer.uwex.edu/. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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