



Hay Market Demand and Price Report for the Upper Midwest For August 12, 2019

Data Compiled by [Richard Halopka](#) Senior Outreach Specialist
Clark County Extension
Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Hay prices were steady with a downward trend. There has been a number of questions about straw pricing. Yes, it is included in this report. The straw report will move to the first comment section on the next page. The prices are for only oat, barley, or wheat straw. If you have excess straw, hay or forages to sell or are looking to buy forage, connect to the Farmer-to-Farmer webpage at <http://farmertofarmer.uwex.edu/> to place an ad for your need or what you have to sell. Contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$239.00	\$160.00	\$280.00
	Large Square	\$190.00	\$120.00	\$275.00
	Large Round	\$149.00	\$85.00	\$170.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$186.00	\$160.00	\$224.00
	Large Square	\$159.00	\$75.00	\$265.00
	Large Round	\$134.00	\$105.00	\$172.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Sales Reported		
	Large Square	\$130.00	\$100.00	\$190.00
	Large Round	\$113.00	\$70.00	\$165.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$109.00	\$70.00	\$150.00
	Large Round	\$79.00	\$40.00	\$110.00



Straw prices are for oat, barley, or wheat straw. Prices are strong with small grains coming off the field. Small square bales averaged \$4.70 a bale (range of \$2.50 to \$6.50). Large square bale straw averaged \$50.00 per bale (a wide range of \$25.00 to \$125.00). Large round bale straw averaged \$51.00 per bale (a wide range of \$25.00 - \$72.00).

For Nebraska, hay sold steady, with light demand. Most farmers say crops are three weeks behind normal, including hay harvesting. *In Iowa*, prices appear to be sliding downward. Prices are reflecting the quality of hay available at auction. There is more hay and straw available at auctions.

In South Dakota, prices are steady on a light demand. Demand is good for quality hay and straw. Buyers are discounting lower quality hay. Dry weather is advancing small grain and hay harvest.

In Missouri, hay supplies are building in the state, however much may be less than top quality. Hay buyers should be asking for test results before buying this year as quality is all over the board. Supplies and demand are moderate with steady to weak prices,

In Southwest Minnesota, prices were steady to weaker with light demand. *In Kansas*, market activity and demand is slow to moderate with steady prices. The state could use a good soaking rain. Many areas are dry as this is the first report in 2019 with a precipitation deficit listed.

In Wisconsin, prices remain strong with demand for quality hay. Hay supplies are tight with a good supply of lower quality hay and little top quality. It is hard to string together 3 or 4 days of good weather to bale hay.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, August 26, 2019.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may or may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer-to-Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

2014 Board of Regents of the University of Wisconsin System, doing business as the Division of Cooperative Extension of the University of Wisconsin-Extension