



Hay Market Demand and Price Report for the Upper Midwest For June 24, 2019

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Hay prices have dropped about \$20.00 per ton in this report. Contributing factors are reduction in auctions during the summer months, new crop hay coming into the market, and farmers too busy to buy hay. If you are looking to buy or sell forage, connect to the Farmer-to-Farmer webpage at <http://farmertofarmer.uwex.edu/> to place an ad for your needs or what you have to sell. Contact your local county agriculture agent if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$249.00	\$195.00	\$320.00
	Large Square	\$206.00	\$140.00	\$285.00
	Large Round	\$193.00	\$185.00	\$200.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$181.00	\$160.00	\$224.00
	Large Square	\$154.00	\$90.00	\$210.00
	Large Round	\$139.00	\$90.00	\$180.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$162.00	\$144.00	\$180.00
	Large Square	\$121.00	\$75.00	\$160.00
	Large Round	\$125.00	\$95.00	\$170.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square		No Reported Sales	
	Large Square		No Reported Sales	
	Large Round	\$75.00	\$10.00	\$128.00



For Nebraska, hay sold steady, buyer inquiry was good. 2019 is a replay of 2018 as many are waiting for some dry days to bale hay. **In Iowa**, new crop hay is coming to the market. New crop has a wide range of quality related to rainfall either pre or during harvest. Many are considering buying early to avoid being caught short a second year.

In South Dakota, prices are steady with moderate sales. Hay is being baled and has eased some concerns while providing stability to the market.

In Missouri, prices are steady, with improving supplies and a moderate demand. Farmers continue to battle weather to get hay baled.

In Southwest Minnesota, prices were lower with light demand and very little hay available. **In Kansas**, market activity and demand are slow to moderate. Prices are variable to trending downward.

In Wisconsin, prices remain strong with demand for hay. Many are planting forages and corn for silage as there has been a delayed spring and there is a need to replenish forage supplies in the state.

Straw prices are for oat, barley, or wheat straw. Prices were steady with a scarce supply of straw. Small square bales averaged \$3.70 a bale (range of \$1.50 to \$6.00). Large square bale straw averaged \$54.00 per bale (a wide range of \$35.00 to \$125.00). Large round bale straw averaged \$44.00 per bale (a wide range of \$30.00 - \$55.00). Wheat straw may demand a slightly higher price and straw quality does affect the price.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, July 8, 2019.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may or may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer-to-Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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