



**Hay Market Demand and Price Report for the Upper Midwest
For October 22, 2018**

Data Compiled by [Richard Halopka](#) UW-Extension Clark County
Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

The hay market is stronger. Lower quality hay increased about a \$10.00 per ton this week. Weather may have caused concern and brought buyers to the table with colder temperatures and snow in some areas. There are many reports of wet field conditions and delays in the fall harvest.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$246.00	\$185.00	\$300.00
	Large Square	\$204.00	\$150.00	\$280.00
	Large Round	\$159.00	\$115.00	\$200.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$180.00	\$160.00	\$224.00
	Large Square	\$167.00	\$120.00	\$235.00
	Large Round	\$144.00	\$84.00	\$200.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$149.00	\$100.00	\$210.00
	Large Round	\$118.00	\$73.00	\$200.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$125.00	\$115.00	\$135.00
	Large Round	\$109.00	\$100.00	\$135.00



For Nebraska, hay sold steady, demand was moderate with instances of good demand from out of state buyers. *For Iowa*, a lot of buyers went home empty handed this week as hay availability was short. Some sellers are waiting for higher prices to bring product to the auction.

In South Dakota, all classes of hay were steady to firm, good to very good demand for high testing hay, moderate demand for lower quality hay. There was an abundant supply of lower quality hay.

For Missouri, hay prices are steady to weak, with light to moderate demand. Hay movement is slow. Weather conditions may push some hay harvest to post freezing time.

In Southwest Minnesota, prices were steady with no top quality hay available at the market and a decrease in offerings compared to last week.

In Wisconsin, quality alfalfa hay is in demand and there was an increase in prices this week. Wet weather is delaying fall harvest operations. Colder weather and some snow may motivate farmers to purchase hay in the near future.

Straw prices were steady this past week. Small square bale straw price was steady at \$2.90 a bale (range of \$2.00 to \$6.00). Large square bale straw was steady at \$42.00 per bale (a wide range of \$30.00 to \$70.00). Large round bale straw was stronger and averaged \$47.00 per bale (a wide range of \$25.00 - \$80.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, November 12, 2018.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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