



**Hay Market Demand and Price Report for the Upper Midwest
For October 8, 2018**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

The hay market this week was a few dollars less this week. Top quality hay continues to bring good prices. Round bales and lower quality hay are discounted. Weather is a concern in many areas as clouds and wet has been common this week.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$250.00	\$220.00	\$300.00
	Large Square	\$195.00	\$95.00	\$250.00
	Large Round	\$133.00	\$110.00	\$150.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$180.00	\$160.00	\$260.00
	Large Square	\$153.00	\$75.00	\$205.00
	Large Round	\$120.00	\$75.00	\$170.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square		No Reported Sales	
	Large Square	\$125.00	\$100.00	\$165.00
	Large Round	\$91.00	\$59.00	\$128.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square		No Reported Sales	
	Large Square		No Reported Sales	
	Large Round	\$73.00	\$55.00	\$98.00



For Nebraska, hay sold steady, demand was light to moderate with good demand in the western areas of the state. *For Iowa*, steady market with good demand. Rainfall has made late season harvest difficult. Lower quality hay was heavily discounted.

In South Dakota, all classes of hay were steady to firm, demand is better than last week. Dairies need high testing hay and are having trouble locating quality hay. Good demand for grass hay as cattle feeders are starting calves.

For Missouri, hay prices are steady with a touch of weakness in the market with a moderate demand. There has been an increase of hay being offered at the market. Many farmers are busy with fall harvest and field work.

In Southwest Minnesota, prices were steady to stronger with little or no quality hay available at the market and a decrease in offerings compared to last week.

In Wisconsin, quality alfalfa hay is in demand, just not much available at the auctions. Wet weather is delaying some fall harvest operations and pastures have begun growing again allowing stockpiling of forage or some late season pasture, which may delay hay purchases.

Straw prices were steady this past week. Small square bale straw price was steady at \$3.60 a bale (range of \$2.00 to \$6.00). Large square bale straw prices decreased slightly to \$43.00 per bale (a wide range of \$16.00 to \$70.00). Large round bale straw increased slightly and averaged \$38.00 per bale (a wide range of \$12.00 - \$80.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, October 22, 2018.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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