



**Hay Market Demand and Price Report for the Upper Midwest
For September 10, 2018**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

After wide spread rains market prices were steady to weaker this past week. After the rain some farmers are taking account of potential pasture available into fall rather than purchasing and stockpiling hay in storage. There were a few markets with no sales this week because of Labor Day plus many farmers are making corn silage and may not have a concern for hay until after silage harvest. Round bales were discounted no matter the quality.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$250.00	\$210.00	\$320.00
	Large Square	\$184.00	\$100.00	\$250.00
	Large Round	\$108.00	\$90.00	\$120.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$177.00	\$125.00	\$260.00
	Large Square	\$155.00	\$120.00	\$203.00
	Large Round	\$108.00	\$80.00	\$160.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square		No Reported Sales	
	Large Square	\$110.00	\$100.00	\$120.00
	Large Round	\$110.00	\$100.00	\$120.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square		No Reported Sales	
	Large Square		No Reported Sales	
	Large Round	\$86.00	\$100.00	\$120.00



For Nebraska, alfalfa sold steady. Many are harvesting corn silage and pastures are better than earlier. *For Iowa*, in a week when Iowa almost got washed away there was very little quality hay available. Mostly large package hay is available and with rainfall very limited quality hay available at markets.

In South Dakota, all classes of hay were steady this week at the market. Demand is moderate at best. Few reported sales as buyers are reluctant to purchase more than their current needs. There is a large supply of lower quality hay available.

For Missouri, demand is good, supply is light, and prices steady. Many have pulled out hay harvesting equipment again as rain has helped increase forage growth and many want to add to their meager hay supplies.

In Southwest Minnesota, prices were steady this week. There was a limited amount of quality hay available and round bales are discounted.

In Wisconsin, heavy rainfall has flooded some areas and reduced drought stress in others. Once the rain stopped corn silage harvest has begun in earnest. With hope of pasture regrowth and good yields of corn silage, farmers will probably hold off hay purchasing until they take a forage inventory after silage harvest.

Straw prices were steady to stronger this past week. Small square bale straw price increased to \$4.00 a bale (range of \$2.00 to \$6.00). Large square bale straw prices increased to \$46.00 per bale (a wide range of \$20.00 to \$88.00). Large round bale straw increased to \$38.00 per bale (range of \$21.00 - \$60.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, September 24, 2018.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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