



**Hay Market Demand and Price Report for the Upper Midwest
For August 27, 2018**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Prices were steady this past week. Some local markets were stronger as dry weather is forcing livestock producers to take inventory of winter feed and short pastures have forced farmers to begin using stored feed in place of pasture or move livestock to market early.

Upper Midwest Hay Price Summary by Quality Grade

| Hay Grade | Bale type | ----- Price (\$/ton) ----- | | |
|------------------------------|--------------|----------------------------|----------|----------|
| | | Average | Minimum | Maximum |
| Prime (> 151 RFV/RFQ) | Small Square | \$233.00 | \$200.00 | \$290.00 |
| | Large Square | \$202.00 | \$160.00 | \$285.00 |
| | Large Round | \$130.00 | \$110.00 | \$150.00 |
| Grade 1 (125 to 150 RFV/RFQ) | Small Square | \$183.00 | \$125.00 | \$260.00 |
| | Large Square | \$154.00 | \$113.00 | \$200.00 |
| | Large Round | \$125.00 | \$80.00 | \$175.00 |
| Grade 2 (103 to 124 RFV/RFQ) | Small Square | \$98.00 | \$85.00 | \$110.00 |
| | Large Square | \$132.00 | \$100.00 | \$165.00 |
| | Large Round | \$139.00 | \$58.00 | \$135.00 |
| Grade 3 (87 to 102 RFV/RFQ) | Small Square | \$80.00 | \$80.00 | \$80.00 |
| | Large Square | \$88.00 | \$70.00 | \$115.00 |
| | Large Round | \$87.00 | \$65.00 | \$115.00 |



For Nebraska, alfalfa sold steady with higher undertones. Market and movement appears strong with hay moving to drought areas in surrounding states. *For Iowa*, the lower market prices this week reflect the quality of hay at the auction. Wet weather this summer has resulted in a larger supply of lower quality hay. Top of the line dairy quality hay was being brought in from out of state.

In South Dakota, all classes of hay were steady this week at the market. Demand is moderate at best currently; demand is improving in areas to the south with drought conditions. High dew points and rain has prevented hay drying down to be baled. Some markets have limited supply of quality hay because of persistent rains this summer.

For Missouri, drought may be continuing, but moods have been improved as most of the state has received favorable rainfall this past week and favorable temperatures, pastures are greener with hope of some fall pasture. Hay is in short supply, but some corn fields are being chopped as yields were too low to be harvested for grain. Hay supplies are light, demand is good, and prices are steady.

In Southwest Minnesota, prices were steady in these markets this week. There was a limited amount of quality hay available.

In Wisconsin, fourth cutting is beginning across the state, but widespread rainfall is slowing down harvest. This week there was a stronger market for hay in areas affected by dry weather. There has been support for all classes of hay at local auctions as livestock farmers take inventory of winter feed early and are being forced to either feed or move livestock as pastures dried up in isolated areas of the state.

Straw prices were steady the past week. Small square bale straw price increased to \$3.90 a bale (range of \$2.00 to \$6.00). Large square bale straw prices increased to \$44.00 per bale (a wide range of \$18.00 to \$77.00). Large round bale straw decreased to \$34.00 per bale (range of \$15.00 - \$53.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, September 10, 2018.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/what1snew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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