



**Hay Market Demand and Price Report for the Upper Midwest
For August 13, 2018**

Data Compiled by [Richard Halopka](#) UW-Extension Clark County
Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Prices were steady with support for better quality of hay. However, the market is a tick below the last report. Lower quality hay and round bales were discounted in the market.

Upper Midwest Hay Price Summary by Quality Grade

| Hay Grade | Bale type | ----- Price (\$/ton) ----- | | |
|------------------------------|--------------|----------------------------|----------|----------|
| | | Average | Minimum | Maximum |
| Prime (> 151 RFV/RFQ) | Small Square | \$253.00 | \$200.00 | \$300.00 |
| | Large Square | \$208.00 | \$100.00 | \$350.00 |
| | Large Round | \$95.00 | \$80.00 | \$110.00 |
| Grade 1 (125 to 150 RFV/RFQ) | Small Square | \$190.00 | \$125.00 | \$280.00 |
| | Large Square | \$151.00 | \$75.00 | \$180.00 |
| | Large Round | \$107.00 | \$40.00 | \$150.00 |
| Grade 2 (103 to 124 RFV/RFQ) | Small Square | \$125.00 | \$125.00 | \$125.00 |
| | Large Square | \$114.00 | \$60.00 | \$140.00 |
| | Large Round | \$94.00 | \$40.00 | \$130.00 |
| Grade 3 (87 to 102 RFV/RFQ) | Small Square | No Reported Sales | | |
| | Large Square | \$75.00 | \$75.00 | \$75.00 |
| | Large Round | \$67.00 | \$40.00 | \$108.00 |



For Nebraska, alfalfa sold unevenly steady. Demand was light. There is a good demand for grinding hay. Rains have delayed some hay making. *For Iowa*, buyers are aggressively seeking out quality hay and straw at the market. Lower quality hay has had a depressed price.

In South Dakota, hay prices were dependent on the quality of the hay. Light reported sales this week. Quality hay prices are steady, lower quality hay is discounted. Interest is light to moderate. Third crop is being harvested and there is hope it will be higher quality.

For Missouri, large portion of the state is listed on the drought monitor. Some cattlemen are supplementing hay on pasture. Demand for hay is good and there are limited amounts of “local” hay available and most is being trucked. Hay prices are steady to firm.

In Southwest Minnesota, prices were lower in these markets this week. There was a limited amount of quality hay available.

In Wisconsin, third cutting has begun, but spotty showers are delaying getting hay into storage. There is a large hay inventory around the state and much is lower quality.

Straw prices were steady with a wide range of prices. Small square bale straw price averaged \$3.55 a bale (range of \$3.00 to \$6.00). Large square bale straw prices averaged \$37.00 per bale (a wide range of \$18.00 to \$67.00). Large round bale straw averaged \$37.00 per bale (range of \$15.00 - \$53.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, August 27, 2018.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county’s UW-Extension agriculture agent.

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