



**Hay Market Demand and Price Report for the Upper Midwest  
For July 23, 2018**

Data Compiled by [Richard Halopka](#) UW-Extension Clark County  
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*All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.*

*The information presented in this report is compiled from public and private sales and reports in the Midwest.*

*The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.*

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

**Demand and Sales Comments**

Prices were steady with little support this week. There were more auction reports this week, but lower prices on top quality and little demand for lower quality hay. The result was a hay market with a steady to weaker trend.

**Upper Midwest Hay Price Summary by Quality Grade**

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$293.00	\$220.00	\$375.00
	Large Square	\$211.00	\$150.00	\$375.00
	Large Round	\$153.00	\$120.00	\$185.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$200.00	\$135.00	\$280.00
	Large Square	\$150.00	\$110.00	\$175.00
	Large Round	\$126.00	\$115.00	\$160.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$115.00	\$115.00	\$115.00
	Large Square	\$102.00	\$50.00	\$140.00
	Large Round	\$96.00	\$58.00	\$130.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$90.00	\$80.00	\$105.00
	Large Round	\$87.00	\$73.00	\$103.00



*For Nebraska*, alfalfa sold unevenly steady on a thin test. Demand was light to moderate. While rains have delayed some hay making most farmers know they need rain for the crops to continue growing this season. *For Iowa*, hay prices were steady. Second crop quality is exceeding first crop. Northeast Iowa had a dry week, which aided hay making. Currently yield per acre is above normal in 2018.

*In South Dakota*, hay prices were steady. Good demand and interest. A fair amount of second crop hay was put up this past week. There is an ample supply of low quality hay available in the state due to challenging hay making conditions this growing season.

*For Missouri*, hay supplies are light, demand is very good and hay prices are steady to higher. There are many phone inquiries for hay. A portion of the state is listed on the drought monitor and it has increased interest and demand for hay.

*In Southwest Minnesota*, little dairy quality hay available and prices reflect the quality of hay available this past week.

*In Wisconsin*, second cutting of hay is about done in the state. There is a large hay inventory around the state and much is lower quality. Quality hay brings good prices. Lower quality hay it depends on how many buyers are at sale and the size of the lot.

Straw prices were steady. Small square bale straw price averaged \$3.25 a bale (range of \$3.00 to \$6.00). Large square bale straw prices averaged \$39.00 per bale (a wide range of \$15.00 to \$52.00). Large round bale straw averaged \$44.00 per bale (range of \$28.00 - \$62.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, August 13, 2018.

**Due to the lack of quality-tested hay auctions in Wisconsin**, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

[http://livestock.equitycoop.com/market\\_reports/](http://livestock.equitycoop.com/market_reports/). Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

**The Farmer to Farmer website** is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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