



**Hay Market Demand and Price Report for the Upper Midwest  
For December 26, 2017**

Data Compiled by [Richard Halopka](#) UW-Extension Clark County  
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*All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.*

*The information presented in this report is compiled from public and private sales and reports in the Midwest.*

*The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.*

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

**Demand and Sales Comments**

With holiday season, changes in auction dates, and available staff the report is being posted early this week. The market is steady this week as there was demand for all grades of hay.

**Upper Midwest Hay Price Summary by Quality Grade**

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$242.00	\$200.00	\$300.00
	Large Square	\$195.00	\$150.00	\$250.00
	Large Round	\$105.00	\$100.00	\$110.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$160.00	\$100.00	\$200.00
	Large Square	\$142.00	\$120.00	\$185.00
	Large Round	\$125.00	\$118.00	\$165.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$125.00	\$105.00	\$165.00
	Large Round	\$96.00	\$43.00	\$160.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$95.00	\$95.00	\$95.00
	Large Round	\$102.00	\$80.00	\$115.00



*For Nebraska*, prices are steady to \$5.00 per ton stronger with demand is moderate too good for all hay classes. *For Iowa*, prices were steady with some spot weakness in the market. Demand was moderate with some higher interest in better quality hay.

*In South Dakota*, prices were steady with a moderate demand. Demand is greater in areas where drought has reduced hay supplies.

*For Missouri*, there has been an uptick in hay interest driven mostly by horse owners. Overall hay movement is slow, supplies moderate, demand is light, and prices are steady.

*In Southwest Minnesota*, adequate supply of hay, price trend is steady with limited quality hay available.

*In Wisconsin*, there is some strength in the market for dairy quality hay. Lower quality hay has a very wide range of prices.

The hay export report for December 15, 2017 had 4,950 tons of alfalfa hay exported. Quality varied as did the price range of \$125.00 to \$230.00 per ton per the USDA export report.

Straw prices were steady this week. Small square bale straw price was averaged \$3.25 a bale (range of \$1.50 to \$6.00). Large square bale straw prices were steady at \$35.00 per bale (range of \$25.00 to \$40.00). Large round bale straw sold for \$35.00 a bale (range of \$30.00-\$40.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted in the New Year on Monday, January 8, 2018. Have a happy holiday season.

**Due to the lack of quality-tested hay auctions in Wisconsin**, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at [http://livestock.equitycoop.com/market\\_reports/](http://livestock.equitycoop.com/market_reports/). Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrot Hay & Bedding Auction of Zumbrot, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

**The Farmer to Farmer website** is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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