



**Hay Market Demand and Price Report for the Upper Midwest
For July 31, 2017**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

The hay market was steady this week. The continuing theme this summer is lower quality hay is discounted at the market. Quality hay is in demand, but not a strong demand. Quality hay carries the market though very little volume is sold. Straw is coming off the field in some states and there is a strong market for clean straw.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$186.00	\$130.00	\$250.00
	Large Round	\$125.00	\$50.00	\$200.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$174.00	\$130.00	\$180.00
	Large Square	\$144.00	\$105.00	\$240.00
	Large Round	\$90.00	\$70.00	\$138.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$98.00	\$80.00	\$115.00
	Large Square	\$103.00	\$60.00	\$175.00
	Large Round	\$80.00	\$50.00	\$100.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$50.00	\$50.00	\$50.00
	Large Round	\$55.00	\$13.00	\$80.00



For Nebraska, round bale hay sold stronger this past with all other hay packages on a steady trend. Demand was good for all classes of hay this week. Rainfall this week helped ranchers pasture to provide grazing into late summer. *For Iowa*, prices trended steady to lower this week. Weather has been good this past week to allow hay harvest.

In South Dakota, alfalfa prices were mostly steady with weaker overtones along with light to moderate demand. The dry conditions resulted in reduced yield across the state for second and third cut hay. Currently 100% of the state is at some degree of drought. There are inquiries from dairy farms in MN and WI for high quality dairy hay as wet weather reduced the quality of hay made in those states.

For Missouri, hay movement is light, demand is light, supplies are moderate and prices are steady. Majority of the state has had some rainfall to remove the triple digit heat index.

In Southwest Minnesota, adequate supply of hay, price trend is steady with limited quality hay available.

In Wisconsin, large supplies of lower quality hay are available. While there is adequate quantity of hay there is a lack of quality hay in the state. Prices are steady to weaker with lower quality hay discounted at the market.

Hay export report for July 28, 2017, 12,250 tons of alfalfa hay were exported this past week, price ranged from \$120.00 - \$215.00 per ton from USDA.

Straw prices were steady this week as some straw was being sold off the field. Small square bale straw price averaged \$2.90 a bale (range of \$1.50 to \$5.00). Large square bale straw averaged \$37.00 per bale (range of \$17.00 to \$54.00). Large round bales averaged \$38.00 a bale this week (range of \$25.00-\$54.00) with limited round bale straw available at the market.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Monday, August 14, 2017.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/what1snew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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