



**Hay Market Demand and Price Report for the Upper Midwest
For July 14, 2017**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

The hay market was steady this week and showing some strength. Lower quality hay at the market is discounted. There is drought talk in the western markets and hay donation sites are available if you would like to donate hay (see state comments).

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$212.00	\$145.00	\$280.00
	Large Square	\$180.00	\$130.00	\$240.00
	Large Round	\$133.00	\$120.00	\$145.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$205.00	\$180.00	\$230.00
	Large Square	\$134.00	\$105.00	\$170.00
	Large Round	\$99.00	\$54.00	\$130.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$96.00	\$65.00	\$120.00
	Large Round	\$74.00	\$55.00	\$118.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	No Reported Sales		
	Large Round	\$46.00	\$28.00	\$63.00



For Nebraska, hay sold steady this past week with an increase of inquiries. Some areas of the state are drier than normal and pastures are short. Second cutting is wrapping up and some have begun third cutting. *For Iowa*, prices were steady to firm this week. Weather has been good this past week to allow hay harvest.

In South Dakota, alfalfa prices were mostly steady with light to moderate demand. Over 93% of South Dakota is in some stage of drought and cattlemen are making decisions as pasture may not recover to feed their cattle. Here is a web page from North Dakota if you wish to donate hay <https://www.ag.ndsu.edu/feedlist>. *In Illinois*, no reports this week.

For Missouri, triple digit temperatures are allowing hay to dry and soils. Scattered showers have provided some relief. Hay movement is light, demand is light, supplies are moderate and prices are steady.

In Southwest Minnesota, adequate supply of hay, price trend is steady with limited quality hay available.

In Wisconsin, no drought talk in WI. Weather has not cooperated as wet weather is the concern. Second crop has come off the fields and some old first crop hay is being made for bedding as it has little value to feed livestock.

Hay export report for July 14, 2017, 3,750 tons were exported this past week, price ranged from \$140.00 - \$160.00 per ton from USDA.

Straw prices were steady to stronger this week with limited reports. Small square bale straw price averaged \$2.80 a bale this week (range of \$1.50 to \$5.00). Large square bale straw was \$37.00 per bale (range of \$20.00 to \$45.00). Large round bales averaged \$37.00 a bale this week. There was a wide range of prices this week (range of \$18.00-\$59.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Monday, July 31, 2017.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/what1snew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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