



**Hay Market Demand and Price Report for the Upper Midwest
As of January 23, 2017**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted on the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Activity

Overall the market was steady this week. Markets are back to normal following the December holiday season. This week small square bale hay influenced the top of the market while a large supply of lower quality hay has produce a wide spread in prices from prime hay to grade 3 hay.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$237.00	\$188.00	\$280.00
	Large Square	\$155.00	\$95.00	\$240.00
	Large Round	\$99.00	\$90.00	\$108.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$148.00	\$75.00	\$250.00
	Large Square	\$116.00	\$60.00	\$160.00
	Large Round	\$83.00	\$50.00	\$120.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$83.00	\$50.00	\$120.00
	Large Round	\$64.00	\$50.00	\$90.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$65.00	\$50.00	\$78.00
	Large Round	\$51.00	\$25.00	\$78.00



For Nebraska, demand is picking up; prices were steady this week as ranchers are purchasing hay instead of range cubes for freshened cows. Dairy quality hay is slow to move. *For Iowa*, supply is adequate while demand was slow with poor weather, but prices have remained steady.

In South Dakota, all classes of hay sold \$20.00 weaker with moderate demand and few reported sales. Bedding material was in demand with the weather conditions. *In Illinois*, the trade was active with moderate to poor demand on large offerings of hay.

For Missouri, very little hay moving this week as fence rows are full of hay bales. There is a supply of hay with light demand and steady prices.

In Southwest Minnesota, grade 1 or lower quality was available and low quality hay was discounted.

In Wisconsin, hay prices were steady with little demand and lower quality hay discounted with large supplies.

The straw market was steady with little movement in prices. Small square bale straw price increased about \$0.30 per bale averaging \$2.80 a bale this week (range of \$1.00 to \$6.00). Large square bale price declined \$6.00 per bale with an average price of \$30.00 per bale (range of \$10.00 to \$50.00). Large round bales were \$1.00 higher the last report at \$33.00 per bale (range of \$20.00 to \$55.00). Some markets did mention a demand for bedding materials this week.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, February 13, 2017.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrot Hay & Bedding Auction of Zumbrot, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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