



**Hay Market Demand and Price Report for the Upper Midwest
As of December 12, 2016**

Data Compiled by [Richard Halopka](#) UW-Extension Clark County
Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data will be collected on the first and third week of the month and posted on the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Activity

Prices were steady to slightly weaker this week. Small lots of small square bales continue to find strength in the hay market. Lower quality hay price continues to be discounted. Additional quality hay auctions began these past couple of weeks.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$235.00	\$200.00	\$320.00
	Large Square	\$169.00	\$135.00	\$240.00
	Large Round	\$121.00	\$110.00	\$130.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$232.00	\$88.00	\$325.00
	Large Square	\$124.00	\$80.00	\$185.00
	Large Round	\$92.00	\$65.00	\$173.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$102.00	\$65.00	\$150.00
	Large Round	\$75.00	\$50.00	\$100.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	\$175.00	\$175.00	\$175.00
	Large Square	\$76.00	\$45.00	\$100.00
	Large Round	\$57.00	\$25.00	\$78.00



For Nebraska, demand for hay is light in most areas of the state. There is an adequate supply of quality dairy hay in storage and most are having tough time selling hay. Snow and cold is in the forecast with the hope to produce a demand for hay. *For Iowa*, falling temperatures have helped increase the demand for high quality hay. Overall hay supply is adequate; currently there is a demand and a slight premium for high quality hay, while lower quality hay carries a steady price. There was no organic hay available this week.

In South Dakota, demand was limited as the market was softer this week. There are concerns of wet and muddy conditions, which reduce the likelihood of hay movement. Buyer interest is moderate at best in a soft market. *In Illinois*, demand is moderate with slow market activity, for moderate to heavy supply offerings. Small square bale hay carries the market attracting the horse and small beef farms. Large package hay demand is very light.

For Missouri, single digit wind chills have some buyers thinking of the coming winter conditions just not reflecting the movement of hay in the state. Hay supply is moderate, demand is light, and prices are steady.

In Southwest Minnesota, total loads of hay at the market doubled this week. Top quality hay was not available at the auction, which was reflected in a decrease in the price of hay as most was either grass or lower quality hay.

In Wisconsin, prices were steady with adequate supplies of hay. There is a large supply of lower quality hay in the state, which currently may limit prices paid on all classes of hay.

Overall straw was stronger this week. Small square bale straw price was stronger averaging \$3.50 a bale this week (range of \$1.00 to \$6.00). Large square bales increased \$10.00/bale with an average price of \$32.00 per bale (range of \$14.00 to \$65.00). Large round bales increased \$1.00/bale averaging \$32.00 per bale (range of \$14.00 to \$50.00). Weather may have improved demand in the straw market as most have reported some snow or wet conditions and a need for bedding materials until ground freezes.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Tuesday, December 27, 2016.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

2014 Board of Regents of the University of Wisconsin System, doing business as the Division of Cooperative Extension of the University of Wisconsin-Extension