



**Hay Market Demand and Price Report for the Upper Midwest
As of January 8, 2016**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data will be collected on the first and third week of the month and posted on the following Monday when possible.

Demand and Sales Activity

Hay price increased \$20.00 per ton compared to the previous report. Prime quality small square bale alfalfa is a major influence on price. There is a wide spread in hay prices between prime hay and grade 3 hay and even within hay grades. Prices are reflecting the demand for quality small square alfalfa hay which is currently limited in demand.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$282.00	\$220.00	\$400.00
	Large Square	\$175.00	\$125.00	\$285.00
	Large Round	\$94.00	\$93.00	\$95.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$195.00	\$125.00	\$315.00
	Large Square	\$150.00	\$63.00	\$210.00
	Large Round	\$93.00	\$65.00	\$125.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$102.00	\$23.00	\$145.00
	Large Round	\$86.00	\$60.00	\$112.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$86.00	\$50.00	\$125.00
	Large Round	\$83.00	\$60.00	\$105.00



For Nebraska, prices were fully steady. Demand is light to moderate the first full week of the year. Feedlots are purchasing the greatest volume of hay, dairy hay market is slow. *For Iowa*, there is increased interest in both hay and straw this first full week January. Rain has been plentiful the past week.

In South Dakota, alfalfa prices are steady, demand moderate to good. Dairy quality alfalfa hay movement has been slow with decreased milk price. Straw and lower quality hay has had good demand because of muddy conditions.

For Missouri, the record flood water has flowed down the creek and many are trying to cleanup. Hay supplies are heavy, demand is light, and prices are steady. Mild temperature and mud is a problem in the state.

In Southwest Minnesota, good supply of hay offered this first week of January. Majority of the hay was lower quality with no prime hay offered for sale. *For Illinois*, small square hay was the strength of the market. Demand was moderate to good, with moderate offerings, and mixed prices. Large packaged hay was discounted compared to small square packaged hay.

In Wisconsin, not much change in the New Year as lower quality hay is plentiful in the Wisconsin. Overall hay prices are steady compared to the last report. Straw market has some strength as reported in many markets.

The Midwest straw prices continue steady in the New Year. Market price for small square bale averaged \$4.00 a bale (range of \$1.00 to \$6.00). Large square bale straw price decreased slightly, with an average price of \$30.00 per bale (range of \$20.00 to \$51.00); and large round bale straw price, average price was \$31.00 per bale (range of \$27.00 - \$52.00 per bale). There is good demand for straw in the Midwest.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on January 25, 2016.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira and Reedsville locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.